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## **Utility Cost Management and Support**

Ask Yourself ....

- Would an in depth audit looking for opportunities to secure money back be a useful exercise?
- @ How do you ensure you're truly getting good value for money?
- Do you really know how much your existing broker or advisor is earning from you as a client?
- Does your existing broker or advisor do anything other than contract renewals?
- @ Would you like to benchmark your current arrangements against a transparent solution?

## There are 4 main aspects to our service:

**1. Historic Analysis** - In depth review of potential refunds / rebates / discrepancies. This is an in depth analysis far beyond just pricing. We complete a full audit initially for the previous 12 months but we can go back as far as 6 years. We search for opportunities to recover costs and ensure the money owed is returned to you.

**2. Current Tariff Analysis** - Immediate opportunity to review mid contract tariff structure and charges. Many of our clients would like our support immediately but think we are only interested at point of renewal. There are opportunities to achieve immediate cost savings even if a contract is in place which we didn't help with.

**3. On Going Bill Analysis** – We review and monitor the on-going bills to identify further discrepancies. We notify you on an on-going basis of opportunities for further savings. This is particularly useful to ensure the errors identified during the initial audit don't creep back in. Also to ensure any new issues are dealt with immediately.

**4. Procurement & Contract Negotiation** – We offer direct to market pricing after an in depth review and explanation of tariff options and structures. Often just because you have always done things in the same way doesn't mean there isn't a better way of doing it! Unlike utility brokers we do not earn a fee from the supplier and as such are very transparent with our charges, in turn this typically equates to lower cost for you!

All of this is done at no initial cost to our clients. The in depth health check of the current situation is <u>free of charge</u>, with any opportunities for refunds and rebates being explained thoroughly before a split share of savings as a fee. We only earn a fee if we can secure results for you... If we are unable to secure results we do not earn a penny.

Control Energy Costs Ltd would be delighted to meet with you in person to discuss our service further and begin to understand your needs. Please contact us on 01737 559198 or email <u>sales@cec.uk.com</u>